with Karen Knight



# Agenda









#### Hi! I'm Karen.

#### Who am I, and why should you listen?

I have had close to 30 years experience leading meetings and serving on Boards.

I have run meetings with as few as 2 people and as many as 250.

I have run and participated in meetings both in person and online, for social impact organizations, governments and corporations.

# Who is this presentation for?

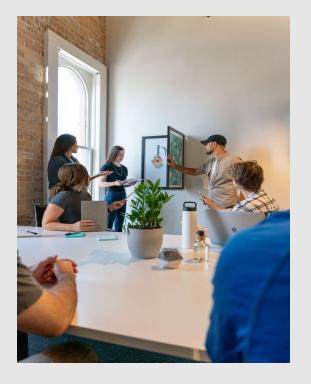
People who want to run meetings that are **productive**.



#### **Does this sound familiar:**

- Your meetings regularly run overtime
- They rarely seem to accomplish anything
- They are dominated by one or two voices, while others never get heard
- Decisions are made but rarely implemented
- Etc...

#### What Makes a Meeting Productive?



aren Knight Consulting

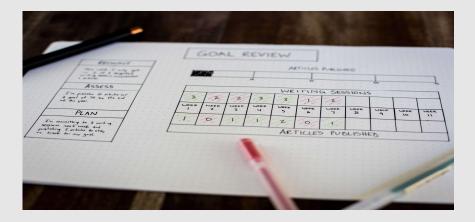
A successful meeting:

- Starts and ends on time
- Involves everyone
- Produces practical solutions to issues
- Develops a strategy to implement those solutions
- Leaves participants feeling glad they attended

#### **Preparation:** The Work Starts Before the Meeting Does

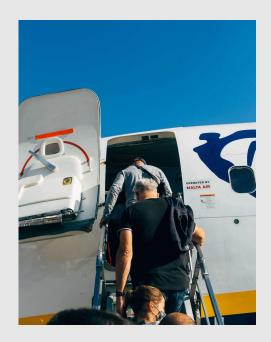
Why are you meeting? Have a purpose.

- Have a goal for every meeting
- If nothing else, do training or brainstorm program improvements





## Running Productive Meetings Preparation:





Have the right people at the table.

- Who are the people who need to be there?
- Ensure invitations are sent well in advance to the people who are presenting information to the regular attendees
- Send reminders the day before or early on that day to all attendees

## Running Productive Meetings Preparation:

Prepare a timed agenda.

- Keeps everyone on time
- Prevents less important discussions from taking too much of the meeting
- Adds a level of professionalism to the meeting



#### Meeting Management: Having a Well-Run Meeting

The Chair is in charge – but *everyone* is responsible





## Running Productive Meetings Meeting Management:

Have someone take minutes.

- It keeps a record of discussion points
- Settles disagreements about decisions
- If nothing else, note down decisions and action items





#### **Meeting Management:**

Ensure everyone is heard.



- Be willing to (nicely!) restrain dominate speakers
- Draw out the introverts
- Ensure everyone's opinions are valued
- Prevent side talk



#### **Meeting Management:**

Keep things civil.

- Disagreements are productive, arguments are not
- Keep comments objective and focused on facts, not people
- Watch for signs of disrespect and deal with them quickly





#### **Meeting Management:**

Don't get lost in the weeds.

- Stick to the agenda
- Allow time for brainstorming or discussion
- Bring things back when they go off topic





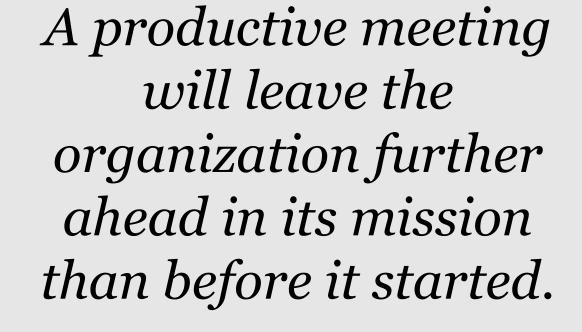
## Running Productive Meetings Follow Up: When Things Really Get Done

- Meeting minutes should be sent out to attendees within a week of the meeting
- Action items and decisions should be highlighted
- All members must take full responsibility for completing their assigned tasks *and* helping others with their tasks



#### Was Your Meeting Productive?







# Any Questions



## Thank you!



## Keep in touch!

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